

Message Text

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PAGE 01 ANTANA 01255 071608Z

ACTION EB-07

INFO OCT-01 AF-10 ARA-10 EUR-12 ISO-00 AGRE-00 COME-00

TRSE-00 L-03 OMB-01 CIAE-00 INR-07 NSAE-00 STR-04

SP-02 /057 W

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R 071258Z JUL 77

FM AMEMBASSY ANTANANARIVO

TO SECSTATE WASHDC 9438

INFO AMEMBASSY LONDON

LIMITED OFFICIAL USE ANTANANARIVO 1255

E.O. 11652:N/A

TAGS: ETRD, EAGR, MA, BR

SUBJECT: MADAGASCAR'S COFFEE SALES TO BRAZIL

REF: STATE 151476

SUMMARY: WORKING LEVEL MADAGASCAR GOVERNMENT OFFICIALS
REALIZE IMPLICATIONS OF COFFEE AGREEMENT ON THEIR SALES TO
BRAZIL, BUT FOR WHATEVER REASON, HIGHER OFFICIALS HAVE
IGNORED THE POTENTIAL DAMAGE TO FUTURE EXPORT QUOTAS. END
SUMMARY.

2. ECONOFF DISCUSSED IMPLICATIONS OF COFFEE AGREEMENT WITH
MISS GUERRA JULY 6 WHO TACITLY ACKNOWLEDGED THAT BY SALES
TO BRAZIL, MADAGASCAR WAS RISKING LOWER QUOTAS SHOULD QUOTAS
COME INTO PLAY IN LATER YEARS OF AGREEMENT. SHE DID NOT
DEFEND THE SALES TO BRAZIL AND IMPLIED THAT HERE SUPERIORS HAD
MADE DECISION IN SPITE OF OPPOSITION FROM WORKING LEVEL
BUREAUCRATS. ECONOFF BELIEVES THAT SHOULD FURTHER SALES
TO BRAZIL EVER BE CONTEMPLATED, SHE WILL ATTEMPT TO DRAW
DECISION MAKER'S ATTENTION TO IMPLICATION OF COFFEE AGREEMENT
ON FUTURE QUOTAS.

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PAGE 02 ANTANA 01255 071608Z

3.COMMENT: AS IN CASE OF EALRIER SALES TO BRAZIL IN 1976,
KNOWLEDGEABLE WORKING LEVEL GOVERNMENT OFFICIALS ACKNOWLEDGE
THAT SALES TO BRAZIL WILL REDUCE THEIR QUOTAS FOR LIFE OF
AGREEMENT, BUT THESE OFFICIALS CLEARLY INDICATED THAT THEIR
SUPERIORS HAVE IGNORED THIS POSSIBILITY. WE CANNOT BE
CERTAIN HOW FORTHRIGHTLY THEY HAVE DEFENDED THEIR VIEWS AND
OPPOSED SALES TO BRAZIL, BUT WE SUSPECT THEIR OPPOSITION HAS

BEEN LESS THAN ENERGETIC. WHILE IT IS PURE CONJECTURE, WE PRESUME THAT BRAZIL HAS SOLD MINISTER OF ECONOMY & COMMERCE JUSTIN RARIVOSON ON COFFE PRODUCER SOLIDARITY AND GLOSSED OVER OR DISMISSED OUT OF HAND THE IMPLICATIONS FOR MADAGASCAR'S FUTURE QUOTAS. RARIVOSON, A VICTIM OF OPEC AND AN AUTHOR OF RECENT CLOVE PRODUCER AGREEMENT WITH ZANZIBAR, APPEARS TO HAVE A FIXATION ABOUT PRODUCER CARTELS AND PROBABLY WAS AN EASY TARGET FOR BRAZILIAN ARGUMENTSM.

4. I HOPE TO PAY MY FIRST OFFICIAL CALL ON MINISTER RARIVOSON IN THE NEXT FEW WEEKS, AND AT THAT TIME I WILL DRAW HIS ATTENTION TO THE AGREEMENT AND THE FUTURE INJURY WHICH MAY RESULT FROM THE SALES TO BRAZIL.

5. ACTION REQUESTED: EMBASSY IS DOWN TO ITS LAST COPY OF COFFEE AGREEMENT. DEPARTMENT PLEASE POUCH THREE ADDITIONAL COPIES OF BOTH FRENCH & ENGLISH TEXTS OF AGREEMENT.BARRETT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COFFEE, SALES, PRICES, TRADE CONTROLS
Control Number: n/a
Copy: SINGLE
Sent Date: 07-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Format: TEL
From: ANTANANARIVO
Handling Restrictions: n/a
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Litigation History:
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